

Message Text

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ACTION EB-11

INFO OCT-01 EUR-25 ISO-00 SCI-06 TRSE-00 INT-08 SCEM-02

FPC-01 AID-20 IGA-02 CIAE-00 INR-10 NSAE-00 RSC-01

DRC-01 OMB-01 /089 W

----- 112334

P R 131520Z NOV 73

FM AMEMBASSY BELGRADE

TO USDOC WASHDC PRIORITY

INFO SECSTATE WASHDC 7821

AMCONSUL ZAGREB

UNCLAS BELGRADE 5124

E.O. 11652: N/A

TAGS: BEXP, YO

SUBJECT: MAJOR PROJECT: IBAR-LEPANAC WATER/POWER

PROJECT IN KOSOVO, YUGOSLAVIA

REF: (A) BELGRADE 3721 (B) BELGRADE 4605

1. BEGIN SUMMARY: REFS (A) AND (B) REPORTED \$93 MILLION MAJOR PROJECT FOR WATER SYSTEM (SUPPLY, IRRIGATION AND HYDRO-ELECTRIC POWER) AT IBAR-LEPANAC IN THE KOSOVO, INCLUDING SUBMISSION OF TENDER DOCUMENTS. THIS PROJECT, FOR WHICH IBRD CREDITI OF \$45 MILLION IS APPROVED, IS MOVING ON SCHEDULE UNDER MANAGEMENT OF LARGE YUGOSLAV CONSTRUCTION AND ENGINEERING FIRM ENERGOPROJEKT. IN ADDITION TO BASIC PROJECT, IBRD HAS AGREED WITH ENERGOPROJEKT ON NEED TO INCLUDE AUTOMATION OF ENTIRE SYSTEM. EMBASSY URGES THAT U.S. FIRMS BE ENCOURAGED TO SUBMIT BIDS ON INITIAL PROJECT AND THAT ENERGOPROJEKT ENGINEERS BE INVITED TO U.S. TO EXPLORE POSSIBILITIES OF WATER SYSTEM AUTOMATION USING U.S. EQUIPMENT AND TECHNOLOGY. END SUMMARY.

2. ERIK KIHL OF BEWT, ACCCOMPANIED BY EMBOFF, CALLED ON OFFICIALS OF ENERGOPROJEKT IN CONNECTION WITH IKHL VISIT IN SUPPORT OF SYSTEMS 73 MUNICH. ENERGOPROJEKT DISCUSSED AT UNCLASSIFIED

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LENGTH PROPOSED AUTOMATION OF IBAR-ELPANAC WATER SYSTEM.

ALTHOUGH PROJECT NOT INITIALLY DESIGNED FOR AUTOMATION, IBRD HAS SUBSEQUENTLY URGED INCLUSION OF MODERN AUTOMATED ELECTRONIC CONTROL OF WATER SUPPLY, IRRIGATION AND POWER. ENERGOPROJEKT ESTIMATES COSTS AT ONE MILLION DOLLARS, ALTHOUGH THEY READILY ACKNOWLEDGE THAT \$2-3 MILLION INCLUDING EXPECTED INFLATIONARY INCREASES IN COSTS IN MORE REALISTIC. IBRD REQUESTS AUTOMATION IN THREE STEPS:

- (A) SEMI- AUTOMATION OF FIRST PHASE OF PROJECT (IBAR)
- (B) SEMI-AUTOMATION OF SECOND PHASE (LEPANAC)
- (C) TOTAL AUTOMATION.

CONTROL CENTER TO BE LOCATED AT PRISTINA.

3. CONVERSATIONS WITH ENERGOPROJEKT INDICATE IT IS NOT LIKELY THEY HAVE IN-HOUSE TECHNICAL EXPERTISE TO ACCOMPLISH AUTOMATION. THEY WOULD WELCOME U.S. PARTICIPATION AND ASK IF IT IS POSSIBLE TO ARRANGE TRIP TO U.S. FOR ONSITE INSPECTION OF SIMILAR AUTOMATED WATER SYSTEM FACILITY. FOR THIS PURPOSE IT SHOULD BE NOTED THAT YUGOSLAVS WILL CONSTRUCT EARTH DAMS. THREE POSSIBILITIES WERE SUGGESTED:

- (1) USG INVITATION (I.E. CORPS OF ENGINEERS) TO TOUR SITES AND HAVE TECHNICAL DISCUSSIONS.
- (B) INVITATION FROM U.S. COMPANY SUCH AS HONEYWELL OR CONTROL DATA CORP. TO TOUR APPROPRIATE FACILITY, HAVE TECHNICAL DISCUSSIONS, WITH DIRECT LINE TO U.S. EQUIPMENT.
- (C) INVITATION FROM APPROPRIATE U.S. ENGINEERING FIRM THAT HAS POTENTIAL TO HANDLE ENTIRE AUTOMATION SYSTEM.

IN ALL CASES TRAVEL AND OTHER EXPENSES TO BE PAID BY ENERGOPROJEKT.

4. ACTION REQUESTED: THAT MAJOR PROJECTS DIVISION ALERT APPROPRIATE U.S.S. FIRMS TO THIS OPPORTUNITY AND CONSIDER ENERGOPROJEKT REQUEST FOR VISIT TO U.S. PLEASE ADVISE WHICH UNCLASSIFIED

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OF THREE ALTERNATIVE TRIPS SUGGESTED ABOVE IS MOST FEASIBLE. ENERGOPROJEKT MANAGERS DESIRE TRAVEL ASAP. NOTE: EMBASSY ANXIOUS ACCOMMODATE, SINCE ENERGOPROJEKT VERY IMPORTANT FIRM FOR THIS AND OTHER LARGE DEVELOPMENT PROJECTS.

5. ON BAISC MAJOR PROJECT REPORTED REF (A) ENERGOPROJEKT INFORMS THAT NO BIDS OR OTHER COMMUNICATIONS HAVE BEEN RECEIVED FROM U.S. FIRMS. DEADLINE FOR SUBMISSION OF BIDS

IS STILL NOVEMBER 15 AND 16 (REF B). ENERGOPROJEKT SEES GOOD POSSIBILITIES FOR U.S. SUPPLIERS OF HYDROMECHANICAL AND TURBINE EQUIPMENT. ACTIONS REQUESTED: THAT FOLLOW-UP TELEPHONE CONTACT BE MADE WITH THOSE U.S. SUPPLIERS THAT HAVE GOOD POTENTIAL AND HAVE EXPRESSED SOME INTEREST. ALTHOUGH DEADLINE IS VERY NEAR IT IS STILL POSSIBLE THAT INVESTORS WILL CONSIDER LATE SUBMISSION, IF TELEGRAPHIC EXPRESSION OF INTEREST IS RECEIVED ON TIME. ALL COMMUNICATIONS SHOULD BE ADDRESSED TO:

ING. PETAR BOZINOVIC
PROJECT MANAGER, IBAR-LEPANAC WATER SYSTEM
ENERGOPROJKT
ZELENI VENAC 18

BELGRADE TELEX: 11-181 YU ENERGO

AND/OR

HIDRO-SISTEM IBAR LEPANAC
ULICA MARSHALA TITA B.B.
38000 PRISTINA, YUGOSLAVIA.
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Message Attributes

Automatic Decaptoning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 13 NOV 1973
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1973BELGRA05124
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: n/a
From: BELGRADE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1973/newtext/t19731138/aaaabbvp.tel
Line Count: 137
Locator: TEXT ON-LINE
Office: ACTION EB
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators:
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: (A) BELGRADE 3721 (B) BELGRADE 4605
Review Action: RELEASED, APPROVED
Review Authority: boyleja
Review Comment: n/a
Review Content Flags:
Review Date: 01 OCT 2001
Review Event:
Review Exemptions: n/a
Review History: RELEASED <01-Oct-2001 by bryansd0>; APPROVED <29-Jan-2002 by boyleja>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: MAJOR PROJECT: IBAR-LEPANAC WATER/POWER PROJECT IN KOSOVO, YUGOSLAVIA
TAGS: BEXP, YO
To: COM
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005